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9 UNITED STATES DISTRICT COURT
10 NORTHERN DISTRICT OF CALIFORNIA
11 SAN JOSE DIVISION

12 JAMES WANG, individually and on behalf of
13 all others similarly situated,

14 Plaintiff,

15 v.

16 OCZ TECHNOLOGY GROUP, INC.,

17 Defendant.

Case No. CV11-01415 PSG

**DEFENDANT OCZ TECHNOLOGY
GROUP, INC.'S NOTICE OF MOTION
AND MOTION TO DISMISS
PLAINTIFF'S FIRST AMENDED
COMPLAINT**

**MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT
THEREOF**

Date: February 7, 2012
Time: 10:00 a.m.
Courtroom: 5

The Honorable Paul S. Grewal

Complaint filed: March 24, 2011

[Notion of Motion and Motion to Strike and
Proposed Order Filed Concurrently
Herewith]

NOTICE OF MOTION AND MOTION TO DISMISS

TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE THAT on February 7, 2012 at 10:00 a.m. in Courtroom 5 of the United States District Court for the Northern District of California, located at 280 South 1st Street, San Jose, CA 95113, before the Honorable Judge Paul S. Grewal, Defendant OCZ Technology Group, Inc. ("OCZ") will and hereby does move to dismiss plaintiff James Wang's ("Wang") First Amended Class Action Complaint ("FAC") and each claim therein.

This Motion is made pursuant to Federal Rule of Civil Procedure 12(b)(6) and is based on the following grounds:

- I. Wang has not stated a claim for false advertising, unfair competition, negligent misrepresentation, violations of the California Legal Remedies Act, breach of express warranty or unjust enrichment;
- II. Wang lacks standing to bring a number of his allegations because they concern products that Wang admittedly did not purchase and advertising upon which he did not rely;
- III. Wang lacks standing to seek injunctive relief;
- IV. Wang may not seek disgorgement under the claims pled.

This Motion is based on this Notice of Motion; the attached Memorandum of Points and Authorities filed concurrently herewith; the Notice of Motion and Motion to Strike filed concurrently herewith; the First Amended Complaint; and the pleadings, papers and other documents on file in this action; along with any evidence and argument presented to the Court at the hearing in this matter.

Dated: December 20, 2011

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MEMORANDUM OF POINTS AND AUTHORITIES

INTRODUCTION

This lawsuit concerns OCZ's Vertex 2 and Agility 2 lines of solid state drives ("SSDs"), defined as "Products" in paragraph 1 of the FAC. Wang alleges that OCZ's sale of the Vertex 2 and Agility 2 lines of SSD's constitutes actionable fraud and a breach of warranty because the SSDs allegedly do not perform as advertised. The gravamen of Wang's FAC is that OCZ "failed to disclose" a change in the component parts of the Products to consumers, such that its advertising and marketing materials were misleading. Yet even assuming for purposes of this Motion that the Products perform as the FAC describes, Wang fails to state any claims against OCZ. Wang fails to sufficiently allege that any advertisements or representations by OCZ promised the particular performance to which Wang claims to be entitled. Nor does Wang adequately allege that OCZ had a duty to make any affirmative disclosures regarding the component parts of the Products and any changes made thereto, as required to establish an actionable omission. Additionally, Wang alleges a claim for breach of express warranty based upon a separate ground, that OCZ's marketing materials for the Products "warranted" the Products' "user accessible" storage capacity, precise performance specifications and level of performance relative to a previous iteration of the Products, even though OCZ never made any such warranties. These theories cannot support a claim, and this motion to dismiss should thus be granted. Because amendment would now be futile, OCZ respectfully requests that Wang's FAC be dismissed with prejudice. *See Dumas v. Kipp*, 90 F.3d 386, 393 (9th Cir. 1996).

STATEMENT OF ISSUES (CIVIL L.R. 7-4(A)(3))

1. Does plaintiff fail to state a claim pursuant to Fed. R. Civ. P. 12(b)(6)?
2. Does plaintiff impermissibly seek relief, at least in part, for alleged injuries resulting from products that he did not purchase and advertisements upon which he did not rely?
3. Does plaintiff have standing to seek injunctive relief?
4. Does plaintiff improperly seek disgorgement as a remedy?

SUMMARY OF ALLEGATIONS

Plaintiff James Wang alleges that "OCZ markets, distributes and sells" certain models of

1 SSDs, including the Products. FAC ¶ 2, 12. According to Wang, in or about January of 2011,
2 “OCZ made material alterations to the mix of physical components used in the Vertex 2 and
3 Agility 2 line of products.” FAC ¶ 4. Wang takes issue with the alleged technical revisions of
4 the Products; specifically with the “us[e] [of] a 25 nanometer (nm) manufacturing process
5 instead of a 34-nm process used to produce the[] predecessor models” and the “use [of] high
6 density chips that allowed OCZ to use fewer chips per product.” FAC ¶¶ 59-60. Wang’s claims
7 are based on a fraud by omission theory arising from the alleged fact that “OCZ failed to disclose
8 these changes to consumers and continued to use the same marketing and advertising
9 statements.” FAC ¶ 6.

10 Wang alleges that he purchased a single 120 gigabyte Agility 2 model, after the purported
11 technical change, on February 27, 2011. FAC ¶ 34. And he bases his claims on “research” that
12 he conducted in the month leading up to his purchase by “witnessing, reading and reviewing” the
13 following information: (a) The OCZ product pages for the Agility 2 and Vertex 2 product lines;
14 (b) The title and SKU of the 120 GB Agility 2, as well as pictures of the 120 GB Agility 2’s
15 packaging, on the webpage of an independent retailer, Newegg.com; (c) An “Overview” and
16 “Details” page of the Agility 2 on Newegg.com that is “identical” to the specifications set forth
17 on OCZ’s webpage; and (d) Reviews of the Agility 2 and Vertex 2 by third party technology
18 enthusiast website Anandtech, which Plaintiff does not allege was linked to or cited on OCZ’s
19 webpage. FAC ¶ 38.

20 As a result of the purported change to the component parts of the Products, Wang claims
21 not to have received the full value of his 120GB Agility 2 drive based on the advertising that he
22 viewed. FAC ¶ 11. The FAC suggests a two-fold concern over storage capacity and
23 performance (i.e., data transfer speed). Wang claims that the “user accessible” and IDEMA
24 capacity of the Agility 2 drive he purchased are not as advertised, namely that his drive had a
25 user accessible capacity of only 115GB. FAC ¶ 41. He also claims that the unit he purchased
26 did not meet the performance specifications advertised by OCZ because it operated at
27 “substantially slower” data transfer speeds than the Agility 2 units previously sold by OCZ.
28 FAC ¶¶ 41, 76.

1 Interestingly, the OCZ advertising material that Wang purportedly saw and relied upon,
 2 which he has attached to the FAC as Exhibits 1-2 and Exhibit 6¹, do not advertise the “user
 3 accessible” or “IDEMA” capacity of the Products. Rather, the OCZ advertising material that
 4 Wang purportedly relied upon advertise only a raw capacity of the Products. And OCZ’s
 5 Product websites specifically explain that:

6 *Consumers may see a discrepancy between reported capacity and actual*
 7 *capacity; the storage industry standard is to display capacity in decimal.*
 8 *However, the operating system usually calculates capacity in binary*
 9 *format, causing traditional HDD and SSD to show a lower capacity in*
 10 *Windows. In the case of SSDs, some of the capacity is reserved for*
 11 *formatting and redundancy for wear leveling.*

12 FAC, Exs. 1-2. Further, in disclosing the available storage capacities of the Products, OCZ’s
 13 product pages state that “[a]ctual IDEMA capacities may vary slightly.” *Id.*

14 With respect to the performance specifications advertised by OCZ (i.e., data transfer
 15 rates), the first page of OCZ’s product webpages for both the Agility 2 and Vertex 2 product
 16 lines explain that:

17 *Rated speeds may vary slightly depending on the benchmark used, bios*
 18 *version and file size. We recommend using ATTO, IOMeter, and PC*
 19 *Mark Vantage for benchmarking SSDs and to achieve maximum rated*
 20 *specifications.*

21 *Id.* In addition, the performance specifications are advertised in terms of their outer limit of
 22 performance, using the qualifying term “up to” in order to disclose the maximum performance
 23 speed. For example, the “Max Performance” for the 120GB Agility 2 SSD models is advertised
 24 as:

25 Max Read: up to 285 MB/s
 26 Max Write: up to 275 MB/s
 27 Sustained Write: up to 250MB/s
 28 Random Write 4KB (aligned): 10,000 IOPS

Id. Notably, the OCZ advertising materials upon which Wang alleges that he relied do not
 advertise or mention the component parts of the Products—they do not specify the number of
 memory chips used, whether high or low density chips are used, or whether a 25 nm v. 34 nm
 manufacturing process is utilized.

¹ It is unclear where Wang alleges he saw the product packaging attached as Exhibit 6.

Based on these flimsy allegations, Wang attempts to state six counts against OCZ on behalf of himself and a putative nationwide class of persons who purchased all models of Agility 2 or Vertex 2 drives with storage capacities of 180GB or less and which used 25 nm flash memory chips: Count 1 - Deceptive Advertising Practices (Cal. Bus. & Prof. Code § 17500 *et seq.* (“FAL”)) (FAC ¶¶ 85-91); Count 2 – Unfair Business Practices (Cal. Bus. & Prof. Code § 17200 *et seq.* (“UCL”)) (FAC ¶¶ 92-96); Count 3 – Negligent Misrepresentation (FAC ¶¶ 97-102); Count 4 – Breach of Express Warranty (Song-Beverly Consumer Warranty Act, Cal Civ. Code § 1790 *et seq.* and Cal. Comm. Code § 2313) (FAC ¶¶ 103-107); Count 5 – Unjust Enrichment (FAC ¶¶ 108-113); and Count 6 – California Consumers Legal Remedy Act, Cal. Civ. Code § 1750 *et seq.* (“CLRA”) (FAC ¶¶ 114-122). Wang seeks actual and compensatory damages, restitution and disgorgement of all amounts obtained by OCZ as a result of its allegedly unlawful activities, punitive damages, injunctive relief and attorneys’ fees and costs. FAC, “Relief Sought” ¶¶ a-f.

ARGUMENT

I. NONE OF WANG’S CLAIMS FOR RELIEF ARE LEGALLY SUFFICIENT.

A complaint must be dismissed under Rule 12(b)(6) where the plaintiff has failed to allege “enough facts to state a claim to relief that is plausible on its face.” *Bell Atl. Corp. v. Twombly*, 127 S. Ct. 1955, 1974 (2007); *Accord Johnson v. Riverside Healthcare Sys., LP*, 534 F.3d 1116, 1122 (9th Cir. 2008). Dismissal may be based on either “lack of a cognizable legal theory” or “the absence of sufficient facts alleged under a cognizable legal theory.” *Johnson*, 524 F.3d at 1121. While the factual allegations in the complaint must be accepted as true, “[t]he court need not [] accept as true allegations that . . . are merely conclusory, unwarranted deductions of fact, or unreasonable inferences.” *Spewell v. Golden State Warriors*, 266 F.3d 979, 988 (9th Cir. 2001). A plaintiff’s obligation to state the grounds for his entitlement to relief therefore demands “more than labels and conclusions, and a formulaic recitation of the elements of a cause of action will not do.” *Twombly*, 127 S. Ct. at 1964-65.

1 A. **Wang's First, Second, Third And Sixth Causes Of Action Fail To State A**
 2 **Claim.**

3 Wang's fraud-based claims under the FAL, UCL, CLRA and for negligent
 4 misrepresentation fail for several reasons.² First, Wang has not alleged an actionable false or
 5 misleading statement. Second, he has failed to allege a failure to disclose based on any
 6 established duty to disclose. To establish a violation of the FAL, Wang must allege that OCZ
 7 made or disseminated any statement concerning property or services that is "untrue or
 8 misleading." Cal. Bus. & Prof. Code § 17500. The UCL prohibits the commission of any
 9 "unlawful, unfair or fraudulent business act or practice." Cal. Bus. & Prof. Code § 17200. And
 10 the CLRA prohibits "unfair methods of competition and unfair or deceptive acts or practices" in
 11 "representing" or "advertising" goods." Cal. Civil Code § 1770. "Because the standard for
 12 deceptive practices under the 'fraudulent' prong of the UCL applies equally to
 13 misrepresentation-based claims under the CLRA and FAL, courts often address these claims in
 14 tandem." *O'Shea v. Epson Am., Inc.*, No. CV 09-8063 PSG (CWx), 2011 U.S. Dist. LEXIS
 15 85273, *13 (C.D. Cal. July 29, 2011) (internal citation omitted). Similarly, claims for negligent
 16 misrepresentation require a misrepresentation, either by way of a "false representation,
 17 concealment or nondisclosure." *Lopez v. GMAC Mortg.*, No. CVF 11-1795 LJO JLT, 2011 U.S.
 18 Dist. LEXIS 139436, *38 (E.D. Cal. Dec. 5, 2011). Wang has not been, and will not be, able to
 19 establish that OCZ's advertising and marketing materials are misleading or fraudulent, or that
 20 OCZ has a duty to disclose information regarding the component parts of its Products.

21 **1. OCZ's Advertising Materials Are Not Plausibly False Or Misleading.**

22 (a) **Wang's Interpretation Of The Products' Specifications Is**
 23 **Unwarranted and Unsupported By the Facts Alleged.**

24 Wang's far-fetched interpretation of OCZ's advertising permeates all of his fraud-based
 25 causes of action and is equally fatal to each claim. Under all categories of Wang's fraud-based
 26 claims, conduct may be fraudulent or misleading if it is likely to deceive a reasonable consumer

27 ² They are contained respectively in the First Cause of Action (paragraphs 85-91), Second
 28 Cause of Action (paragraph 92-96), Sixth Cause of Action (paragraphs 114-122) and Third
 Cause of Action (paragraphs 97-102).

1 within the target population—here, a reasonable consumer of OCZ’s solid state drives. *See In re*
2 *Vioxx Class Cases*, 180 Cal. App. 4th 116, 130 (2009) (under the UCL, “[i]n order to obtain a
3 remedy for deceptive advertising, . . . [t]he law focuses on the reasonable consumer *who is a*
4 *member of the target population.*” (emphasis added)); *Lavie v. Proctor & Gamble Co.*, 105 Cal.
5 App. 4th 496, 508-09 (2003) (noting that advertising aimed at a particularly susceptible audience
6 such as preschool children is measured by the audience to which it is addressed). And “[t]he
7 term ‘likely’ indicates that deception must be probable, not just possible.” *McKinniss v. Kellogg*
8 *USA*, No. CV-07-2611 ABC (RCx), 2007 U.S. Dist. LEXIS 96206, *8-9 (C.D. Cal. Sep. 21,
9 2007). Whether read in isolation or in the context of all of its advertising materials, OCZ’s
10 advertising would not deceive a *reasonable* consumer into believing that he or she would be
11 receiving 120 GB of *user accessible* storage capacity or data transfer speeds at the exact number
12 specified (i.e., for the 120GB Agility 2, a read speed of *exactly* 285MB/s, a write speed of
13 *exactly* 275MB/s, and a sustained write speed of *exactly* 250MB/s). If the alleged
14 misrepresentation would not mislead a reasonable consumer, then the allegation may be
15 dismissed on a motion to dismiss. *Freeman v. Time, Inc.*, 68 F.3d 285, 289-90 (9th Cir. 1995)
16 (affirming dismissal of plaintiff’s complaint because “[a]ny [reasonable] persons . . . would be
17 put on notice that [winning] was not guaranteed simply by doing sufficient reading to comply
18 with the instructions for entering the sweepstakes.”).

19 OCZ’s advertising materials specifically state the “*maximum*” performance specifications
20 of its Products as being “*up to*” the specified number (i.e., for the 120 GB Agility 2 “*up to*
21 285MB/s,” “*up to* 275MB/s” and “*up to* 200 MB/s.” FAC ¶ 38, Exs. 1-2. They plainly do not
22 say those speeds will be reached at all times and in all circumstances. Furthermore, nowhere in
23 any of the advertising materials identified by Wang does OCZ make any representation
24 regarding “user accessible” capacity (*id.* ¶ 38, Exs. 1-3, 6); that appears to be a term invented by
25 Wang, not one used by OCZ. Nor is there any reason to believe Wang’s conclusory allegations
26 that OCZ product model numbers are based on the amount of “user accessible” storage capacity
27 of the Products, as opposed to the guaranteed raw capacity of the Products prior to formatting
28 and wear leveling. FAC ¶ 47. The advertising and website materials never make that

1 representation.

2 A misunderstood or misinterpreted statement is not a misleading statement. While
3 certain consumers may project their own individualized meanings onto a statement, their
4 fundamental assumptions about a product are often simply unreasonable. In such instances,
5 courts have not hesitated to dismiss the claims that depend on these unreasonable interpretations
6 on a 12(b)(6) motion. *See Fraker v. KFC Corp.*, No. 06-CV-1284-JM (WMc), 2007 U.S. Dist.
7 LEXIS 32041, at *7 (S.D. Cal. Apr. 30, 2007) (holding that “[n]o reasonable consumer would
8 rely upon [] statements” such as “[t]he good news is all foods can fit into a balanced eating plan.
9 That includes tacos, pizza, chicken, seafood and burgers,” and “[y]ou can enjoy ‘fast food’ as
10 part of a sensible balanced diet” as “specific representations as to health, quality, or safety.”);
11 *McKinniss*, 2007 U.S. Dist. LEXIS 96106 at *11 (holding that “[n]o reasonable consumer would
12 view the trademark ‘FROOT LOOPS’ name as describing the ingredients of the cereal”). The
13 Court should follow a similar path here.

14 The advertised specifications at issue in this case are no different than department store
15 signs that advertise, “save up to 50%,” regularly encountered by most consumers—but which no
16 reasonable consumer takes to mean that every item in the store is 50% off. Otherwise, there
17 would be no need for the words “up to.” Applying this rationale, several courts have held that a
18 statement focusing on the minimum or maximum figures for a range of possibilities is not
19 misleading as a matter of law. In *Maloney v. Verizon Internet Servs., Inc.*, No. ED CV 08-1885-
20 SGL (AGRx), 2009 U.S. Dist. LEXIS 131027, *13-14 (C.D. Cal. Oct. 4, 2009), for example, the
21 court dismissed the plaintiff’s complaint, holding that “Verizon’s advertisements for internet
22 speed ‘up to 3 Mbps’ was not likely to deceive a reasonable customer. The ‘up to’ language
23 should have put any reasonable consumer on notice that his or her own speed may not reach 3
24 Mbps.” Similarly, the statement “Save up to \$192 a year” was found to be not misleading,
25 because it “use[d] language which suggests the savings represent the outer limits.” *Pfizer, Inc. v.*
26 *Miles, Inc.*, 868 F. Supp. 437, 446 (D. Conn. 1994). Indeed, in *Johnson v. Mitsubishi Digital*
27 *Elects. Am., Inc.*, 578 F. Supp. 2d 1229, 1232 (C.D. Cal. 2008), which did not even contain the
28 prefatory “up to” language, the court held that advertisements for high-definition televisions

1 marketed as “1080p” could not reasonably be understood as promising that all input ports could
2 accept 1080p signals from devices such as Blue-ray disc players or that broadcast outlets would
3 use 1080p signals.

4 A reasonable consumer knows that not everyone is entitled to the maximum performance,
5 especially in the world of computers and hard drives; that is the import of the “up to” language.
6 Certainly no less care and judgment should be expected from a sophisticated consumer of solid
7 state drives than from the consumer who properly read the “save up to 50%” sign at a department
8 store. Wang bases his allegations regarding the “inferior performance” of his Agility 2 drive on
9 the contention that his Agility 2 was purportedly “slower” and had “decreased” performance than
10 a previously sold version of the same drive. *See* FAC ¶¶ 43, 58, 62. But this is irrelevant. OCZ
11 did not advertise that the iteration of the Agility 2 purportedly purchased by Wang would
12 perform exactly at the same speed as previous iterations of the Agility 2; rather, OCZ’s
13 advertised specifications simply state the outer limits of performance of the particular product
14 being sold. Wang’s interpretation that OCZ must have meant an implied comparison of the new
15 product to the old is a fiction of his imagination, not a factual representation made by OCZ. By
16 definition, then, OCZ’s advertising is neither fraudulent nor misleading. Moreover, although
17 Wang asserts that his drive did not have 120GB of “user accessible” storage capacity, a review
18 of the advertising materials upon which Wang relied and which he appended to the FAC clearly
19 shows that OCZ *never* advertised that it was providing him with 120GB of “user accessible”
20 storage capacity irrespective of formatting and wear leveling. OCZ advertised a guaranteed raw
21 capacity for the drive as a whole, and Wang has not alleged (and cannot truthfully allege) that his
22 120GB Agility 2 drive did not have 120GB of raw storage capacity.

23 (b) OCZ’s Advertised Specifications Must Be Read In The Context of
24 The Information On OCZ’s Product Pages.

25 If there is any lingering doubt in a reasonable consumer’s mind as to the import of the
26 phrase “up to” and the precise meaning of the capacity advertised, it is dispelled by the express
27 explanations on OCZ’s website, which Wang admittedly read and relied upon. FAC ¶¶ 38-39,
28 Exs. 1-2. When assessing whether an advertisement is false or misleading, the advertisement

1 must be considered as a whole. *See Southland Sod Farms v. Stover Seed Co.*, 108 F.3d 1134,
 2 1139 (9th Cir. 1997) (“When evaluating whether an advertising claim is literally false, the claim
 3 must always be analyzed in its full context.”); *Am. Home Products Corp. v. FTC*, 695 F.2d 681,
 4 687 (3d Cir. 1982) (“The tendency of the advertising to deceive must be judged by viewing it as
 5 a whole, without emphasizing isolated words or phrases apart from their context.”); *Summit*
 6 *Tech., Inc. v. High-Line Med. Instruments, Co.*, 933 F. Supp. 918, 931 (C.D. Cal. 1996) (finding
 7 the phrase “perfectly reliable” was not misleading “[i]n the context of the *entire advertisement*”).
 8 The statements on OCZ’s advertising material explicitly state that the storage capacity and rated
 9 speeds may vary. The key language bears repeating:

10 **Important SSD notes:**

11 Consumers may see a discrepancy between reported capacity and actual
 12 capacity; the storage industry standard is to display capacity in decimal.
 13 However, the operating system usually calculates capacity in binary
 14 format, *causing traditional HDD and SSD to show a lower capacity in*
Windows. In the case of SSDs, some of the capacity is reserved for
formatting and redundancy for wear leveling.

15 *Rated speeds may vary slightly depending on the benchmark used, drivers,*
 16 *windows version, bios version and file size.*

17 FAC, Exs. 1-2 (emphasis added; bolding in original). This qualifying language applies to all
 18 data on OCZ’s website, including the third party reviews, which may have been based upon
 19 testing conducted using any number or combination of benchmarks, drivers, windows versions,
 20 bios versions or file sizes, and over which OCZ has no control. And with respect to Wang’s
 21 claims that OCZ’s advertised specifications purportedly do not meet IDEMA standards, the OCZ
 22 website specifically explains to consumers that “[a]ctual IDEMA capacities may vary slightly.”
 23 *Id.* (emphasis added). It is difficult to conceive how OCZ could have been any clearer or broader
 24 in explaining the limitations of its advertised specifications.

25 Indeed, the qualifications here are even more substantial than the one at issue in
 26 *Freeman*, where the Ninth Circuit affirmed dismissal of the plaintiff’s UCL and CLRA claims
 27 brought in response to a mailer stating: “If you return the grand price winner number, we’ll
 28 officially announce that MICHAEL FREEMAN HAS WON \$1,666,675.” 68 F.3d at 287. The
 mailer included a small print qualifier stating that “the chances of winning [were] dependent

1 upon the number of entries distributed and received,” and that “the sweepstakes is estimated not
 2 to exceed 900 million copies.” *Id.* The court found a reader’s belief that he already had won to
 3 be “unreasonable in the context of the entire document.” *Id.* at 290.

4 Here, as well, it was unreasonable for Wang to believe that the fastest potential speed
 5 specifications would always occur—the only guarantee made by OCZ was that the Products
 6 *could* reach a certain maximum speed based upon certain benchmarks. Although the prominence
 7 of the explanations on OCZ’s website is irrelevant in light of Wang’s concession that he read the
 8 information attached to his FAC before purchasing his SSD, the explanations were expressed in
 9 no uncertain terms and displayed on the first page of the Product page along with the description
 10 of the Products. FAC Exs. 1-2. Under these circumstances, Wang’s self-interested spin on the
 11 specifications defies reason.

12 **2. OCZ Had No Duty To Disclose Changes To The Component Parts Of** 13 **The Products.**

14 The gravamen of Wang’s claims rests on the allegation that OCZ “failed to disclose” the
 15 precise changes that it made to component parts of the Products. FAC ¶ 6. But Wang fails to
 16 state a claim because Wang has not alleged that OCZ had a duty to disclose such information. A
 17 plaintiff’s false advertising claim based on a theory of fraudulent omission or concealment must
 18 show that the defendant had a legal “duty to disclose.” *Baltazar v. Apple, Inc.*, No. CV-10-3231-
 19 JF, 2011 U.S. Dist. LEXIS 96140, *15 (N.D. Cal. Aug. 26, 2011), (“To maintain a claim for
 20 fraudulent omission, Plaintiff must allege specifically . . . an omission of fact that the defendant
 21 was obligated to disclose.”); *In re Sony Grand Wega Litig.*, 785 F. Supp. 2d 1077, 1092 (S.D.
 22 Cal. 2010) (“A plaintiff alleging that the defendant failed to disclose material facts must,
 23 however, establish that the defendant had a duty to disclose those facts.”); *see Buller v. Sutter*
 24 *Health*, 160 Cal. App. 4th 981, 989 (2008) (dismissing plaintiff’s complaint because he “was
 25 required to demonstrate that respondents are under a duty to disclose their discount policy.”);
 26 *Daugherty v. Am. Honda Motor Co. Inc.*, 144 Cal. App. 4th 824, 836 (2006) (dismissing
 27 complaint because plaintiff did not adequately allege a duty to disclose); *accord Blickman*
 28 *Turkus, LP v. MF Downtown Sunnyvale, LLC*, 162 Cal. App. 4th 858, 883 (2008).

Here, Wang does not allege that OCZ has a legal “duty to disclose” the change to its Products’ component parts. This fact alone necessitates dismissal. Apart from Wang’s missing allegation, a duty to disclose exists only where a defendant (1) is in a fiduciary relationship with the plaintiff; (2) has exclusive knowledge of *material* facts not known to plaintiff; (3) actively conceals *material* facts from the plaintiff, or (4) suppresses some material facts. *Kent v. Hewlett-Packard Co.*, No. 09-5341 JF (PVT), 2010 U.S. Dist. LEXIS 76818, *27 (N.D. Cal. July 6, 2010); *Hovsepain v. Apple, Inc.*, No. 08-5788 JF (PVT), 2009 U.S. Dist. LEXIS 117562, *9 (N.D. Cal. Dec. 17, 2009) (same) (citing *LiMandri v. Judkins*, 52 Cal. App. 4th 326, 337 (1997)).

OCZ did not owe Wang a duty to disclose information about the technical components contained in the Products. First, Wang does not plead, and the parties obviously did not have, a fiduciary relationship. Second, with respect to the fourth factor, Wang fails to allege any partial representations made by OCZ with regard to the technical components, either prior to, or after the purported change. *See Sanders v. Apple, Inc.*, 672 F. Supp. 2d 978, 986 (N.D. Cal. 2009) (“Yonai fails to describe with specificity representations made by Apple with respect to the display’s component parts that would give rise to a duty to disclose, [or] how he relied upon such partial disclosures.”); *Tietsworth v. Sears, Roebuck & Co.*, No. 5:09-CV-00288 JF (HRL), 2009 U.S. Dist. LEXIS 98532, *5 (N.D. Cal. Oct. 13, 2009) (“Tietsworth fails to describe with specificity representations made by Defendants with respect to the machines’ component parts that would give rise to a duty to disclose”); *see also Oestreicher v. Alienware Corp.*, 544 F. Supp. 2d 964, 973 (N.D. Cal. 2008). The OCZ advertising that Wang alleges that he relied upon conveyed *no information* about the component parts of the Agility 2 and Vertex 2 SSDs at all. *See* FAC Exs. 1-2, 6.

Bardin v. DaimlerChrysler Corp., 136 Cal. App. 4th 1255, 1260 (2006), included an indistinguishable claim to Wang’s, alleging that DaimlerChrysler failed to disclose that it used “tubular steel” in its exhaust manifolds rather than the “more durable and more expensive cast iron.” The Court of Appeal affirmed the dismissal of the complaint without leave to amend in part because plaintiff did not allege that DaimlerChrysler made any representation giving rise to a duty to disclose the specific type of material used. *Id.* at 1270, 1275-76 (“Does the use of less

1 expensive and less durable materials . . . to make more money violate public policy? No. The
 2 second amended complaint did not allege DCC made any representations regarding the
 3 composition of the exhaust manifolds.”). *Bardin’s* analysis was relied on in *Clemens v.*
 4 *DaimlerChrysler Corp.*, 530 F.3d 852, 861 (9th Cir. 2008), which also rejected a claim based on
 5 a manufacturer’s alleged concealment of a component part. *See also Hoey v. Sony Elecs, Inc.*,
 6 515 F. Supp. 2d 1099, 1104 (N.D. Cal. 2007) (“plaintiffs’ complaint fails to identify a
 7 representation by Sony contrary to the alleged concealment”); *Long v. Hewlett-Packard Co.*, No.
 8 C 06-02816 JW, 2007 U.S. Dist. LEXIS 79262, *24 (N.D. Cal. July 27, 2007) (failure to disclose
 9 was not actionable because “HP is not alleged to have made any representation as to the life of
 10 its inverter”).

11 Both the second and third factors supporting a duty to disclose require the existence of a
 12 “material” fact. “Materiality . . . is judged by the effect on a ‘reasonable consumer’; that is,
 13 information [whose] . . . disclosure would have caused a reasonable consumer to behave
 14 differently.” *In re Sony Grand Wega Litig.*, 758 F. Supp. 2d at 1095. In the context of
 15 information that is alleged to be deceptive, material information is only that which “members of
 16 the public . . . had an expectation or an assumption about.” *Daugherty*, 144 Cal. App. 4th at 838;
 17 *Smith v. Ford Motor Co.*, 749 F. Supp. 2d 980, 996 (N.D. Cal. 2010) (same); *see Clemens*, 534
 18 F. 3d at 861 (California courts have affirmed “dismissal on materiality grounds for failure to
 19 allege that . . . the public had any expectation or made any assumptions” regarding the
 20 component part at issue”). Wang alleges no expectations or assumptions in connection with the
 21 identity of the individual components of his Agility 2 SSD or any other Product. And although
 22 Wang alleges that he would have behaved differently had he known about the Products’
 23 purported “decreased” storage capacity and performance (FAC ¶ 42), he makes no specific
 24 allegation that he would have behaved differently had OCZ identified that it was using a 25nm
 25 manufacturing process instead of a 34nm process, using high density memory chips or modifying
 26 the number of memory chips used in its SSDs. As such, this information could not be material.
 27 *See Bardin*, 136 Cal. App. 4th at 1275.

28 Additionally, a manufacturer’s duty to disclose is “limited to its warranty obligations

absent either an affirmative misrepresentation or a safety issue.” *Oestreicher v. Alienware Corp.*, 322 Fed. App’x 489, 493 (9th Cir. Apr. 2, 2009). *See Long v. Hewlett-Packard Co.*, No. 07-16440, 316 Fed. App’x 585, 586 (9th Cir. March 3, 2009) (failure to disclose elevated failure rate of laptops, “absent a special relationship or affirmative misrepresentations,” failed to state a CLRA or UCL claim); *Morgan v. Harmonix Music Sys.*, No. C08-5211 BZ, 2009 U.S. Dist. LEXIS 57528, *11-12 (N.D. Cal. July 7, 2009) (“According to all relevant case law, defendants are only under a duty to disclose a known defect in a consumer product when there are safety concerns associated with the product’s use.”); *Hoey*, 515 F. Supp. 2d at 1103-05 (dismissing CLRA and UCL claims based on alleged failure to disclose a soldering defect in defendant’s computers in the absence of any alleged misrepresentation or representations that the computers have characteristics they do not have). Neither exception applies in this case.

First, there is no allegation that OCZ’s alleged omission pertains to any product safety concerns. Second, Wang’s contention that OCZ did not disclose details about the purported technical changes to its Agility 2 and Vertex 2 SSD models is unaccompanied by any contrary representation—either that OCZ made and on which Wang relied—that would somehow require OCZ to disclose the physical differences in the component parts of the SSDs after the purported change. Nothing in any of OCZ’s advertising materials promise that the Agility 2 and Vertex 2 SSD lines would use 34nm technology, a specific number of flash memory chips, or memory chips of a specific density. “[T]he [] complaint did not allege a single affirmative representation by [OCZ] regarding the [use of 25nm v. 34 nm technology, the number of memory chips used, or the density of the chips].” *Bardin*, 136 Cal. App. 4th at 1276. Consequently, the FAC “utterly fails to plead any affirmative representation on which a duty to disclose might be predicated,” *Blickman Turkus, LP*, 162 Cal. App. 4th at 878, and must thus be dismissed.

B. Wang Fails To State A Claim For Breach of Express Warranty.

“To state a viable claim under California’s Song-Beverly Consumer Warranty Act, a plaintiff must plead sufficiently a breach of warranty under California law.” *Baltazar v. Apple, Inc.*, No. CV-10-3231-JF, 2011 U.S. Dist. LEXIS 13187, *7 (N.D. Cal. Feb. 10, 2011) (citing *Birdsong v. Apple, Inc.*, 590 F.3d 955, 958 n.2 (9th Cir. 2009)). To state a claim for breach of

1 express warranty under California law, a plaintiff must allege: (1) the exact terms of the
2 warranty; (2) reasonable reliance thereon; and (3) a breach of warranty that proximately caused
3 plaintiff's injury. *Williams v. Beechnut Nutrition Corp.*, 185 Cal. App. 3d 135, 142 (1986); *see*
4 *McDonnell Douglas Corp. v. Thiokol Corp.*, 124 F.3d 1173, 1176 (9th Cir. 1997) ("First, the
5 court determines whether the seller's statement amounts to 'an affirmation of fact or promise'
6 relating to the goods sold. Second, the court determines if the affirmation or promise was 'part
7 of the basis of the bargain.' Finally, if the seller made a promise relating to the goods and that
8 promise was part of the basis of the bargain, the court must determine if the seller breached the
9 warranty").

10 Wang fails to sufficiently allege that OCZ breached any express promise. First, Wang
11 claims that his 120GB Agility 2 SSD had 115GB of "user accessible" capacity, and not the
12 120GBs purportedly advertised. FAC ¶¶ 41, 54. But Wang does not identify a single instance in
13 which OCZ represented that its SSDs have any "user accessible capacity." The OCZ
14 advertisements upon which the FAC is based simply state the "capacity" of the SSDs. OCZ
15 cannot be liable for breach of a warranty it never made. In any case, the advertising materials
16 specifically state that "[c]onsumers may see a discrepancy between reported capacity and actual
17 capacity" and that "[i]n the case of SSDs, some of the capacity is reserved for formatting and
18 redundancy for wear leveling." FAC, Exs. 1-2. As such, the only thing that OCZ warranted was
19 that the raw storage capacity of the SSD, prior to formatting and wear leveling, was at least
20 120GB. Wang does not dispute the accuracy of that limited assertion.

21 The FAC's core performance allegation is that OCZ breached its express warranty
22 because Wang's SSD failed to perform as a previous iteration of the Products had performed—
23 namely that they were "slower than the predecessor units." FAC ¶ 62. But OCZ did not warrant
24 that the Products would perform identically to previous iterations of the Products, and Wang
25 does not identify any such representation by OCZ. And, as we have previously discussed,
26 OCZ's advertised performance specifications are in terms of the outer limits of performance, not
27 the minimum guaranteed performance or even the average performance. Wang could not
28 reasonably have relied on the terms of a warranty that was not made.

To the extent that Wang seeks to rely upon “basis of the bargain” assertions between consumers and OCZ, as noted above, the precise wording of OCZ’s product specification representations and the explanations on OCZ’s website are part of the bargain; as such, Wang received the basis of the bargain in purchasing his Agility 2 SSD. *See Maloney*, 2009 U.S. Dist. LEXIS 131027 at *12 (“up to” language and disclaimers in the contract were “the benefit of the bargain actually made by plaintiff” despite her “unreasonable[] belie[f] that she [was] entitled to what . . . Verizon disclaimed in the contract”). Accordingly, Wang’s allegations are not sufficient to support his claims for breach of express warranty. *See Weinstat v. Dentsply Int’l, Inc.*, 180 Cal. App. 4th 1213, 1228 (2010) (express warranty claim must focus on seller’s “affirmations, promises, and descriptions of the goods”).

C. Wang Fails To State A Claim Under The CLRA.

Wang alleges that OCZ violated three provisions of the CLRA “by utilizing false and misleading statements in the marketing, advertising, and promotion of the Products” (FAC, ¶ 117)—California Civil Code subsections 1770(a)(5) (representing that products have characteristics they do not have), (7) (representing that goods are of a particular standard, quality or grade, or of a particular style or model, if they are another) and (9) (advertising goods or services with intent not to sell them as advertised), all of which essentially prohibit “representing” or “advertising” goods or services in a false or misleading manner. FAC ¶¶ 94, 117(a). As discussed above, Wang has failed to establish that OCZ’s advertising was false or misleading, or that OCZ fraudulently omitted information upon which a CLRA claim can be based.

D. Wang Fails To State A Claim Under The UCL.

The UCL prohibits “any unlawful, unfair or fraudulent business act or practice and unfair, deceptive, untrue or misleading advertising.” Bus. & Prof. Code § 17200. Wang has not, and will not, be able to establish any prong of this statute.

1. Wang Has Not Sufficiently Alleged That OCZ’s Conduct Was “Unlawful.”

First, “an ‘unlawful’ business act or practice is one that is prohibited by law.” *Patent*

1 *Trust v. Microsoft Corp.*, 525 F. Supp. 2d 1200, 1217 (S.D. Cal. 2007). “By proscribing
 2 ‘unlawful’ acts or practices, ‘Section 17200 ‘borrows’ violations of other laws and treats them as
 3 unlawful practices independently actionable.” *In re Sony Grand Wega Litig.*, 758 F. Supp. 2d at
 4 1091. Wang’s unlawful conduct claim necessarily fails because he is unable to sufficiently plead
 5 a predicate offense. *See Aquino v. Credit Control Servs.*, 4 F. Supp. 2d 927, 930 (N.D. Cal.
 6 1998) (failed FDCPA claim could not serve as a predicate for a UCL unlawful conduct claim).

7 Wang alleges three potential bases for his unlawful conduct claim: (1) violations of the
 8 CLRA, specifically Civil Code Sections 1770(a)(5), 1770(a)(7), and 1770(a)(9); (2) fraud under
 9 Civil Code Section 1572; and (3) willful deception to alter position under Civil Code Sections
 10 1709-1710. FAC ¶ 94. Wang’s FAC generally also alleges violations of the FAL and breach of
 11 express warranty under the Song-Beverly Act and California Communications Code Section
 12 2313, although he does not allege that they are the predicate offenses for his UCL claim. FAC
 13 ¶¶ 85-90, 103-107. None of these constitutes a viable basis for Wang’s unlawful conduct claim
 14 under the UCL. The CLRA, FAL, and other fraud-based statutory offenses all require a
 15 “deceptive act.” *See Baba v. Hewlett-Packard Co.*, No. C 09-05946 RS, 2011 U.S. Dist. LEXIS
 16 8527, *14-15 (N.D. Cal. Jan. 28, 2011). But there was no deception here. As discussed above,
 17 Wang did not sufficiently plead that OCZ’s conduct was fraudulent or willfully deceptive, as a
 18 matter of law. As such, OCZ could not have violated the alleged fraud-based predicate offenses.
 19 And Wang has failed to plead an express warranty claim because he has not identified any
 20 “affirmation of fact” made by OCZ that was breached. *Blennis v. Hewlett-Packard Co.*, No. 07-
 21 00333 JF, 2008 U.S. Dist. LEXIS 106464, *5-6 (N.D. Cal. Mar. 25, 2008). Wang has thus failed
 22 to plead a predicate offense.

23 **2. Wang Has Not Established That OCZ’s Alleged Conduct Was** 24 **“Unfair.”**

25 Wang fails to allege that OCZ’s actions were unfair, as that term is used in the UCL. The
 26 test for unfairness under California’s UCL, as it applies to consumer suits, is currently in flux.
 27 *Loranzo v. AT&T Wireless Services, Inc.*, 504 F.3d 718, 735-36 (9th Cir. 2007); *see Berry v.*
 28 *Webloyalty.com, Inc.*, No. 10-CV-1358-H (CAB), U.S. Dist. LEXIS 39581, *18 (S.D. Cal. Apr.

11, 2011). Historically, courts have applied a balancing test. *Morgan*, 2009 U.S. Dist. LEXIS 57528 at *14. “Under the test, the determination of whether a particular business practice is unfair necessarily involves an examination of its impact on its alleged victim, balanced against the reasons, justification and motives of the alleged wrongdoer. The court weighs the utility of the defendant’s conduct against the gravity of the harm to the alleged victims.” *Id.* at *14-15. The California Supreme Court rejected this test in an unlawful competition case, holding that “any unfairness must be tethered to some legislatively declared policy.” *Cal-Tech Comms., Inc. v. Los Angeles Cellular Telephone Co.*, 20 Cal. 4th 163, 186 (1999).

Wang has not alleged sufficient facts to establish a violation of the “unfairness” prong of the UCL under either test. First, under the balancing test, Wang has failed to state a claim because, as set forth above, no reasonable consumer would have been deceived by OCZ’s advertising, such that there was not harm to consumers. *See Bardin*, Cal. App. 4th at 1263, 1270 (upholding the trial court’s determination that “the failure to disclose [the use of tubular steel exhaust manifolds] is not immoral, unethical, oppressive, unscrupulous or substantially injuries to consumers in order to maintain a cause of action under [section] 17200. The burden on automobile manufacturers to disclose alternative mediums used in component parts or other cost savings measures used in the manufacture of automobiles would be huge compared to the benefit received by the automobile purchasing public”).

Second, Wang has not alleged facts sufficient to show that OCZ’s conduct violates a “legislatively declared policy,” as required in *Cal-Tech*. “Where a claim of an unfair act or practice is predicated on public policy . . . the public policy which is a predicate to the action must be ‘tethered’ to specific constitutional, statutory or regulatory provisions.” *Bardin*, 136 Cal. App. 4th at 1271. Because Wang did not identify any governmental statute or regulation that requires a manufacturer to adopt certain policies, Wang’s “unfair” prong claims must fail.³ *See Berryman v. Merit Prop. Mgmt., Inc.*, 152 Cal. App. 4th 1544, 1555-57 (2007) (sustaining dismissal of “unfair” prong claim because plaintiff did not identify any statute or case law that

³ The standards established by IDEMA, *see* FAC ¶¶ 27, 28, 29, 45, are not governmental statutes or regulations; they are voluntary standards established by an international trade organization.

1 required defendant to provide breakdown of its fees). Wang, in sum, cannot establish a claim
2 under the “unfair” prong of the UCL.

3 **3. OCZ’s Advertising Was Not Fraudulent, As A Matter Of Law.**

4 Though Wang did not expressly assert “fraudulent business practices or acts” in his
5 Second Cause of Action for Unfair Business Practices in violation of the UCL, we nonetheless
6 address it here. FAC ¶¶ 92-96. Wang’s claims under the “fraudulent” prong of the UCL would
7 be fatally defective for two primary reasons. As described above, Wang never alleged a duty on
8 OCZ’s behalf to disclose the specific component parts used in its Products. “[I]t appears settled
9 that ‘[a]bsent a duty to disclose, the failure to do so does not support a claim under the fraudulent
10 prong of the UCL.’” *Buller*, 160 Cal. App. 4th at 987 (citation omitted). Moreover, a
11 “fraudulent” practice requires a showing that “members of the public are likely to be deceived.”
12 *Patent Trust*, 525 F. Supp. 2d at 1217. As discussed above, Wang’s advertising is not fraudulent
13 or misleading as a matter of law, such that members of the public are not likely to be deceived by
14 its advertising.

15 **E. Wang Has Failed to Allege Facts Sufficient To Establish That OCZ** 16 **Negligently Misrepresented The Products.**

17 Wang’s negligent misrepresentation claims fail for the same reasons as his UCL, FAL,
18 and CLRA claims. “In order to make out a claim for negligent misrepresentation, a plaintiff
19 must allege, inter alia, that the defendant negligently provided false information and that the
20 plaintiff reasonably relied on that false information to his detriment.” *McKinniss*, 2007 U.S.
21 Dist. LEXIS 96106 at *14; see *Maneely v. Gen. Motors Corp.*, 108 F.3d 1176, 1181 (9th Cir.
22 1997) (same). As noted earlier, OCZ did not provide Wang with false information regarding the
23 Products. OCZ’s representation that Wang’s drive had 120 GB of “capacity” was not a
24 representation regarding the “user accessible capacity” of the Product. And the advertising does
25 not say that the cited capacity represents “user accessible capacity,” but rather specifically states
26 that it does not. See FAC Exs. 1-2. OCZ’s advertised performance specifications are
27 specifically worded in terms of the outer limits of performance, such that they do not guarantee
28 the performance of the Products in all conditions based on all benchmarks and tests; that fact is

specifically explained to consumers on OCZ's product pages. *Id.* And OCZ made no representations regarding the Products' performance relative to previous iterations of the drive. As a result, there is no false information on which to base a claim of negligent misrepresentation.

Even assuming that the specifications in OCZ's advertising constitute misrepresentations, Wang cannot establish justifiable reliance because, again, he cannot establish that the reasonable consumer would rely on these representations in assuming that "capacity" means "user accessible capacity" or that the Products will *always* perform at precisely the "maximum" read/write speeds advertised with the "up to" qualification. And Wang's claim is further undermined by a quick glance at the OCZ product pages themselves, which reveal the precise limitations of the Products with respect to both capacity and performance. Thus, Wang has failed to allege facts sufficient to support a negligent misrepresentation claim, and his Third Cause of Action should therefore be dismissed. *See McKinniss*, 2007 U.S. Dist. LEXIS 96106 at *13-15.

II. WANG LACKS STANDING TO ASSERT A CLAIM BASED ON PRODUCTS HE DID NOT PURCHASE AND ADVERTISING UPON WHICH HE DID NOT RELY.

Wang's FAC improperly includes allegations regarding products that he did not purchase and advertisements upon which he did not rely. As set out above, Wang purchased only a 120GB Agility 2 brand SSD, model number OCZSSD2-2AGTE120G. FAC ¶ 34. But a number of his allegations relate to the Vertex 2 line of SSDs marketed by OCZ, as well as Agility 2 models of varying sizes (i.e. 60 GB, 80GB, 90GB, 160GB, and 180GB), none of which Wang ever purchased. *See, e.g.*, FAC ¶¶ 1 ("The is a class action on behalf of a class consisting of all persons and entities . . . who purchased within the United States certain solid state drives ('SSDs') marketed and sold by OCZ under the model names 'Vertex 2' and 'Agility 2'"), 28 ("[A]n OCZ Vertex 2 advertised with the capacity of 60GB was advertised as such to reflect the user accessible capacity"), 52 ("[T]he 60GB version of the Vertex 2 originally used sixteen 4GB flash memory modules. After the manufacturing change, the 60 GB version utilized only eight 8GB memory modules of a higher density"), 74 ("[H]ad consumers been truthfully informed, consumers would have either opted to purchase units similar to the initial iteration of the Vertex

2 and Agility 2 as offered by its competitors, or would have demanded lower prices before purchasing the Products.”). But Wang does not have standing to bring claims with respect to products that he did not purchase and advertisements upon which he did not rely. In evaluating Wang’s claims on this Motion to Dismiss, the Court thus should consider only the allegations relating to the 120GB Agility 2 and not those referring to other products (i.e. the Vertex 2 line of SSDs and the 60GB, 80GB, 90GB, 160GB, and 180GB Agility 2 SSDs), and only to OCZ statements and advertisements regarding the Agility 2, the only advertisements or statements upon which Wang could have relied, and suffered injury from in purchasing his Agility 2 drive.

To establish standing, the UCL and FAL require that a plaintiff establish that he or she has suffered “injury in fact” and “has lost money or property” *as a result of* a defendant’s alleged conduct. Cal. Bus. & Prof. Code §§ 17204, 17535. The CLRA has a similar standing provision, which requires that a plaintiff “suffer[ed] any damage as a result of . . . [the complained of] practice.” Cal. Civ. Code § 1780 (a); *Meyer v. Sprint Spectrum L.P.*, 45 Cal. 4th 634, 641 (2009). To maintain claims under these statutes, a plaintiff must plead actual reliance on the allegedly false advertising statements. *See e.g. Cattie v. Wal-Mart Stores, Inc.*, 504 F. Supp. 2d 939, 948-49 (S.D. Cal. 2007) (“Requiring a plaintiff merely to show that she bought a product and that the product was falsely advertised would not, in the Court’s opinion, show harm occurred ‘as a result of the false advertisement.’”); *Laster v. T-Mobile USA, Inc.*, 407 F. Supp. 2d 1181, 1194 (S.D. Cal. 2005) (dismissing UCL and FAL claims for lack of standing where “none of the named Plaintiffs allege that they saw, read, or in any way relied on the advertisements; nor did they allege that they entered into the transaction *as a result of* those advertisements.”). This standing requirement “imposes an actual reliance requirement” on plaintiffs purporting to represent a class of consumers and they must “plead and prove actual reliance” on the challenged conduct (here, the challenged advertising) to bring a UCL claim. *In re Tobacco II Cases*, 46 Cal. 4th 298, 326-28 (2009). Reliance is established by “showing that the defendant’s misrepresentation or nondisclosure was ‘an immediate cause’ of the plaintiff’s injury-producing conduct.” *Id.* at 326 (quoting *Mirkin v. Wasserman*, 5 Cal. 4th 1082, 1111 (1993)). “Harm” is also a necessary element to have standing for a breach of warranty claim.

1 *See, e.g., Andrade v. Pangborn Corp.*, No. C 02-3771 PVT, 2004 U.S. Dist. LEXIS 22704, *61
 2 (N.D. Cal. Oct. 22, 2004).

3 **A. Wang Does Not Have Standing To Pursue Claims Based On The Vertex 2**
 4 **SSD Or The 60 GB, 80GB, 90 GB, 160 GB, and 180 GB Agility 2 SSDs.**

5 Wang lacks standing to pursue claims based on the Vertex 2 line of SSDs or the 60 GB,
 6 80GB, 90 GB, 160 GB, and 180 GB Agility 2 SSDs because he does not allege that he purchased
 7 these Products, let alone suffered any injury *as a result of* the purchase of such Products. Wang
 8 alleges only that he purchased a 120GB Agility 2 SSD. FAC ¶ 34. All of Wang's claims and
 9 allegations as to the many Products that he did not purchase should be dismissed under the
 10 principle recently noted in *Johns v. Bayer Corp.*, No. 09-CV-1935 DMS (JMA), 2010 U.S. Dist.
 11 LEXIS 10926 (S.D. Cal. Feb. 9, 2010). In *Johns*, plaintiff sought to bring a class action on
 12 behalf of consumers of two distinct products: One a Day Men's 50+ Advantage and One a Day
 13 Men's Health Formula. *Id.* at *3. The plaintiff, however, did not allege that he purchased the
 14 Men's 50+ Advantage product. *Id.* at *12. The court held that plaintiff "cannot expand the
 15 scope of his claims to include a product he did not purchase," and accordingly, dismissed
 16 plaintiff's claims under the UCL and CLRA as to the Men's 50+ Advantage product. *Id.* at *13.
 17 This principle has recently been upheld by additional courts. *See Dysthe v. Basic Research LLC,*
 18 *et al.*, Case No. CV 09-8013 AG (SSx), 2011 WL 586307, *4 (C.D. Cal. June 13, 2011)
 19 ("Plaintiff does not have standing to bring her CLRA, UCL, or warranty claim based on a
 20 product that she never purchased Plaintiff argues that Relacore and Relacore Extra are
 21 nearly identical, and that there is 'no real difference' between the two Products besides the name
 22 This argument is unpersuasive."); *Carrea v. Dreyer's Grand Ice Cream, Inc.*, No. C 10-
 23 01044 JSW, 2011 U.S. Dist. LEXIS 6371, *7-8 (N.D. Cal. January 10, 2011) (dismissing claims
 24 for lack of standing as to the Dibs products because "Plaintiff has not . . . alleged that he
 25 purchased Defendant's Dibs products or otherwise suffered any injury or lost money or property
 26 with respect to those products."); *Mlejnecky v. Olympus Imaging Am., Inc.*, No. 2:10-CV-02630
 27 JAM-RJN, 2011 U.S. Dist. LEXIS 42333, *11 (E.D. Cal. April 19, 2011) (dismissing claims
 28 relating to a camera model that has the "same underlying defects" and used the same

1 advertisements as models she purchased, but for which she did not allege any economic injury).⁴

2 The same reasoning applies here. Wang cannot assert claims of damage for products that
3 he never purchased. Accordingly, the Court should dismiss any allegations relating to any
4 Vertex 2 model SSD, and any model of Agility 2 SSD other than the 120GB model that Wang
5 alleges he actually purchased.

6 **B. Wang Does Not Have Standing To Pursue Claims Based On Advertising Of**
7 **The Vertex 2 SSD, Upon Which He Did Not Rely.**

8 Wang also lacks standing to bring claims concerning any advertisements that he does not
9 allege he relied upon. Throughout the FAC, Wang alleges that OCZ conveyed its misleading
10 messages through its “marketing and advertising,” and that he relied upon such advertising in
11 purchasing his SSD. *See* FAC ¶¶ 39. Specifically, Wang asserts that he viewed, *inter alia*, the
12 Vertex 2 advertisement on OCZ’s website. *See* FAC, Ex. 2. But Wang never alleges that he
13 purchased the Vertex 2 SSD and thus could not have *relied* upon the Vertex 2 advertising in
14 purchasing his Agility 2 SSD. *See Oestreicher*, 544 F. Supp. 2d at 974 n.7 (“Statements not
15 relating to the machine bought by plaintiff could not possibly have caused him to rely on its
16 contents. Thus, [those] statements [are] not actionable.”). Wang cannot assert that he was
17 “injured” or suffered any “damage” from the purported misleading contents of the Vertex 2
18 advertising.

19 **III. WANG’S UNJUST ENRICHMENT CLAIM SHOULD BE DISMISSED.**

20 Wang’s unjust enrichment claim should be dismissed because, first, unjust enrichment is
21 not an independent claim for relief, *see, e.g. Johns*, 2010 U.S. Dist. LEXIS 10926, at *14;
22 *Lorenzo v. Qualcomm Inc.*, 603 F. Supp. 2d 1291, 1307 (S.D. Cal. 2009) (“a cause of action for
23 unjust enrichment is not cognizable under California law”); *Jogani v. Superior Court*, 165 Cal.

24
25 ⁴ *Mlejnecky* considered *Carideo v. Dell*, 706 F. Supp. 2d 1122, 1134 (W.D. Wash. 2010),
26 and *Hewlett-Packard v. Superior Court*, 167 Cal. App. 4th 89, 91 (2008), and stated: “the *Johns*
27 court’s reasoning is more in line with the recent standard delineated by the California Supreme
28 Court in *Kwikset*, 51 Cal. 4th 310 [2011] *Kwikset* . . . held that to have standing, a plaintiff
must allege an economic injury and must allege that the economic injury was caused by
Defendant’s unfair business practices. [Citation] Plaintiff does not claim that she suffered an
economic injury from any alleged misrepresentations regarding the Stylus 850 SW.” 2011 U.S.
Dist. LEXIS 42333 at *12-13.

App. 4th 901, 911 (2008); and, second, Wang's unjust enrichment claims are duplicative of his other claims for relief, such as those for violations of the UCL and FAL, which allow for restitution. *See* FAC ¶¶ 85-102. Where a plaintiff has requested the same relief through other claims, courts dismiss unjust enrichment claims *with prejudice*. *See, e.g., Shein v. Canon U.S.A. Inc.*, No. CV 08-07323 CAS (Ex), 2009 U.S. Dist. LEXIS 131519, *38 (C.D. Cal. June 22, 2009); *Baggett v. Hewlett-Packard Co.*, 582 F. Supp. 2d 1261, 1271 (C.D. Cal. 2007).

IV. WANG LACKS STANDING TO SEEK INJUNCTIVE RELIEF.

To satisfy Article III's standing requirement, a plaintiff bears the burden of showing, among other things, an injury that is "concrete and particularized," and "actual or imminent, not conjectural or hypothetical." *Lujan v. Defenders of Wildlife*, 504 U.S. 555, 560-61 (1992). Where a plaintiff seeks prospective injunctive relief, the concrete injury element for standing requires a "likelihood of future injury." *Hodgers-Durbin v. De La Vina*, 199 F.3d 1037, 1039 (9th Cir. 1999); *Gest v. Bradbury*, 443 F.3d 1177, 1181 (9th Cir. 2006) (where plaintiff seeks injunctive relief, he must demonstrate that he is "realistically threatened by a *repetition* of the violation"). "Past exposure to illegal conduct does not itself show a present case or controversy regarding injunctive relief . . . if unaccompanied by any continuing, present adverse effects." *Lujan*, 504 U.S. at 564; *People v. Toomey*, 157 Cal. App. 3d 1, 20 (1984) ("Injunctive relief under sections 17203 and 17535 cannot be used . . . to enjoin an event which has already transpired Injunctive relief has no application to wrongs which have been completed, absent a showing that past violations will probably recur.").

Wang lacks standing to seek injunctive relief because he cannot allege a threat of *future* injury. To the extent Wang suffered injury as a result of purchasing his Agility 2 SSD, that injury has already occurred and Wang is now fully aware of the alleged false advertising and of the Products' performance and user accessible capacity, such that he will not be deceived by the alleged continued use of the same advertising, and will be able to avoid any future purchases of the Products at issue. Without a likelihood of future injury, Wang does not have standing to seek injunctive relief. *See Stearns v. Select Comfort Retail Corp.*, 763 F. Supp. 2d 1128, 1151 (N.D. Cal. 2010) (plaintiffs lack standing to pursue injunctive relief if they do not establish "a

likelihood of future injury.”); *Laster v. T-Mobile USA, Inc.*, No. 05-CV-1167, 2009 U.S. Dist. LEXIS 116228, *10 (S.D. Cal. Dec. 14, 2009) (“Plaintiffs’ knowledge [of alleged false advertising] precludes them from showing likelihood of future injury . . . Therefore, prospective relief will not redress Plaintiffs’ alleged injuries.”); *Cattie*, 504 F. Supp. 2d at 951 (“[I]t is unclear how prospective relief will redress [plaintiff’s] injury, since she is now fully aware of the linens’ thread count”). And the fact that there may be a likelihood that unnamed class members suffer future injury is irrelevant. *See Hodgers-Durgin*, 199 F.3d at 1045 (“Unless the named plaintiffs are themselves entitled to seek injunctive relief, they may not represent a class seeking that relief. Any injury unnamed members of this proposed class may have suffered is simply irrelevant to the question whether the named plaintiffs are entitled to the injunctive relief they seek.”); *Stearns*, 763 F. Supp. 2d at 1151 n.17 (“Because Plaintiffs lack standing to seek injunctive relief, so too does their purported plaintiff class.”); *Laster*, 2009 U.S. Dist. LEXIS 116228 at *10 (stating that “unnamed class members’ standing [does not] confer jurisdiction”).

Furthermore, without meeting the requisite future damages “threshold” required in order to have standing to seek injunctive relief, Wang cannot allege a cause of action for injunctive relief on behalf of the general public. *Meyer*, 45 Cal. 4th at 645-46. Wang cannot meet this damages “threshold” because he has not alleged any actual or concrete harm that is threatened or imminent due to OCZ’s allegedly misleading advertising; Wang is already aware of the allegedly lower “user accessible” capacity than the advertised capacity, and that the advertised specifications are not relative to the previous iteration of the Products and are advertised in terms of the outer limits of performance. And Wang has not alleged even a likelihood that he would once again purchase the SSDs at issue from OCZ. As such, the possibility of future harm to Wang is speculative at best, and certainly insufficient to warrant injunctive relief. *See Order Granting-In-Part Defendant’s Motion To Dismiss With Leave To Amend* (Docket No. 46), 11:3-18 (dismissing Wang’s request for injunctive relief).

V. WANG IMPROPERLY SEEKS DISGORGEMENT.

Wang seeks disgorgement under his UCL and FAL claims. FAC ¶¶ 91, 96. But non-restitutionary disgorgement is not available under the UCL and FAL. *Korea Supply Co. v.*

1 *Lockheed Martin Corp.*, 29 Cal. 4th 1134, 1145-48 (2003) (“[T]he remedy of nonrestitutionary
 2 disgorgement is not expressly authorized”; plaintiff may only “recover profits unfairly obtained
 3 to the extent these profits *represent monies given to the defendant or benefits in which the*
 4 *plaintiff has an ownership interest*”) (emphasis added)(“plaintiff in a representative action under
 5 the UCL . . . could not obtain disgorgement [of profits] in the broader, nonrestitutionary sense,
 6 into a fluid recovery fund.”); *see also Marshall v. Standard Ins. Co.*, 214 F. Supp. 2d 1062,
 7 1073-74 (C.D. Cal. 2000) (striking request for disgorgement of profits pursuant to UCL); *Vinci*
 8 *Inv. Co. v. Mid-Century Ins. Co.*, No. CV 08-152 AHS (MLGx), 2008 U.S. Dist. LEXIS 82628,
 9 *14-15 (C.D. Cal. Sept. 30, 2008) (“The unfair competition law . . . does not allow a plaintiff to
 10 seek disgorgement of ill-gotten gains . . . which, by definition, would include money in which
 11 Plaintiff has no ownership interest.”); *Madrid v. Perot Sys. Corp.*, 130 Cal. App. 4th 440, 460
 12 (2005) (nonrestitutionary disgorgement is not an available remedy in a class action under the
 13 UCL); *Cortez v. Purolator Air Filtration Prods. Co.*, 23 Cal. 4th 163, 177 n.10 (2000)
 14 (nonrestitutionary disgorgement not available in an FAL class action). Similarly, disgorgement
 15 is not an authorized remedy recognized in Civil Code section 1780, which sets forth all of the
 16 available remedies under the CLRA. Cal. Civ. Code §1780(a).

17 CONCLUSION

18 For the reasons set forth above, OCZ respectfully requests that this Court dismiss Wang’s
 19 FAC, with prejudice.

20 Dated: December 20, 2011

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